

Jonathan Wolfgram

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OBJECTIVE STATEMENT:

Disciplined senior with extensive leadership and management experience. Relocating to Manhattan in New York, NY with a flexible target date of July 2020. Pursuing an intellectually challenging position with opportunities to speak and work with people.

EDUCATION:

University of Minnesota, Twin Cities	Minneapolis, MN
Bachelor of Science in Business, Finance	May 2020
Bachelor of Arts, Philosophy	May 2020
Cumulative GPA	3.7

WORK EXPERIENCE:

Northwestern Mutual, Financial Representative Intern	May 2019 - March 2020
<ul style="list-style-type: none">- Established a personal financial planning practice through the NM Minneapolis office- Managed portfolios and sold insurance products to families, performing effectively in a nationally recognized office and finding success in a Vault top 10 internship	
Backpack Communications, External Client Marketing Specialist	September 2018 - June 2019
<ul style="list-style-type: none">- Wrote monthly pieces describing complex research by University staff- Worked with MN Landscape Arboretum to analyze their digital marketing gaps and provide solutions	
Sheer Dance Magazine, Advertising Editor	December 2017 - Present
<ul style="list-style-type: none">- Managed advertising contracts for a magazine with over 40,000 in monthly distribution- Increased ad revenue by approximately 400% by negotiating more long-term contracts- Published monthly as a columnist discussing discipline, motivation, and effectiveness in practice	

PHILANTHROPIC EXPERIENCE:

Conversation Inc., CEO and Founder	August 2019 - Present
<ul style="list-style-type: none">- Established a mentorship program for homeless populations in the Minneapolis area- Designed the charity with a team of 6 to build relationships with populations in need, motivate their growth, and leverage the relationship to connect them with other charities and housing in the area	
The Journey Home, Shelter Volunteer	May 2011 - August 2016
<ul style="list-style-type: none">- Monitored security systems, organized donations and funds, and managed construction projects- Volunteered over 1,500 hours engaging with the organization and homeless community	

OTHER EXPERIENCE:

National Champion Ballroom Dancer	August 2016 - Present
<ul style="list-style-type: none">- Earned national champion titles in Adult Smooth and Standard, competing on USA Dance and WDSF circuit- Ranked 9th place in the world at the 2020 Amateur Adult Smooth World Championships- Developed dance and communication skills through 30+ hours of weekly practice with a committed partner	
Ballroom Dance Club, Vice-President	April 2018 - June 2019
<ul style="list-style-type: none">- Taught classes, organized recruiting events, and co-led team to be number 1 ranked program in the country- Worked with U Partner Dance, Inc. to build other collegiate programs, plan large dance events, and teach social skills to inner-city children through the lens of dance	
Philosophy Department, Undergraduate Mathematics Researcher	June 2018 - Present
<ul style="list-style-type: none">- Applied combinatorics and set-theoretic principles in an intensive study of the McGee paradox- Worked with Dr. Roy Cook to plan a publication in peer-reviewed logic journals Spring 2020	

OTHER QUALIFICATIONS:

- Certified Life, Accident, Health, LTC, and Annuities
- Google Ads certified
- Mathematical reasoning and analytical ability
- Clear verbal and written communication skills
- Co-host of a podcast concerning personal discipline
- Decisive and comfortable under pressure
- Expertise in Microsoft Office and Google Sheets
- Able to learn and grasp new information quickly